BOY WANTED.

BOY 14 TO 16 YEARS. Designing room, large manufacturing ospecers, one with draughting experience preferred; sainly to start \$19; excellent opportunity for advance-ment. Angly stating reference and experience, Write C. N., 200 Cable Building.

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GRAMMAR SCHOOL GRADUATE, CHRISTIAN, PUBLISHING HOUSE; \$12 START; SPLENDID OPPORTU-NITT FOR ADVANCEMENT,

PRENTICE-HALL, INC., TO DTH AV.

BOY, ambillous, as messenger in newspaper office; must have good references, be steady and reliable; best opportunity to right party. Writs with full particulars to News, 205 Sin-Sterald Hariem.

BOYS AND TOUNG MEN

WANTED IN LARGE FINANCIAL OFFICE GOOD WAGES AND STEADY POSITIONS TO BIGHT PARTIES. APPLY STATING AGE EXPERIENCE, IT ANY SALARY DESIRED. IN THE SECOND ST. L. 174 SCS BEBASED, FILTON ST.

BOYS.

FOR DELIVERY AND ERRANDS:
MUST BE WILLING GOOD APPEARANCE
AND FURNISH REFERENCES, LIBERAL
SALARIES PAID, PERMANENT POSITION
AND EXCELLENT CHANGE FOR ADVANCEMEST, APPLY SIDE ENTRANCE,
WILZMAN,
27H AV, AND BOTH ST.

START YOUR BUSINESS LIFE RIGHT.
WE CAN OFFER A SPLENDID BUSINESS CHEER TO BRIGHT INTELLIGENT POYS
NOT OVER 16, WHICH HAVE HAD A YEAR AS MORE OF HIGH SCHOOL, BUTLER BROTHERS, 405 BROADWAY, NEW YORK HOY wanted in steamship office to make him-aely guicerally useful; must be bright, ambi-tions and Christian; good references. Reply in own bandwriling, stating salery expected, B. W., box 210 Herald, Fuiton st.

to run erands and are pools house; spirally opportant of wholesale dry goods house; spirally opportunity for advancement; etste age, salars expected, T. N., 130 Non-Hermid, Downtown. BOY TO RUN ERRANDS AND BE GEN-ERALLY ISSEPTI IN OFFICE, GOOD SAL-RY TO START AND ADVANCEMENT, WHITE, 168 DIANE ST.

ROY-CHRISTIAN GRAMMAR SCHOOL GRADUATE INSURANCE OFFICE TER. MANENT OPPORTUNITY TO GAIN VALID-ISLE EXPERIENCE PHONE MANAGER JOHN-4618 FOR APPOINTMENT, OR AD-DRESS P. M., 402 SUN-HERALD. BRISS P. M., 402 SUN-HERALD.

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180Y. 19 years old, for obselfed position in large floor concern; good opportunity, state age, education and salary. Address Cashier, 123 Produce Exchange.

180Y.—Ambitious, intelligent; about 15 or 16 years, in large casualty company, good opportunity for advancement, salary to start 350 per month. Address L. L., box 110 Son-Herald.

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BUYS wanted in lace importing bone to run errands and make themselves generally useful. Apply in own handwrither, giving reference, laces, 416 Sun-Heraid, Heraid square.

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BOYS

for office. Apply Jus. G. Johnson & Co., 15

West 326 st.
BOYE - ERRAND AND STOCK BOYE.
STEADY POSITIONS. GOOD SALARIES.
WALLACH BROS. BROADWAY AT 20TH.
BOY wanted in export house; execlient chance
for a bright beginner; salary 512 to start;
state particulars. W. S., 111 Sun-Herald. BOY, office, working papers, Mr. Koch, Helden & Hawler, 24 Beskman at. BOY, white, 16 or over, to deliver gowns: sal-ary \$14. O'Donovan, 6 West 48th, 9th floor,

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more or less experienced in structural or miscellaneous from work.

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Two blocks east of Hunters Point station, Queensbore subway.

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Herald square.
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OLFRK, experienced in figuring merchandise and invoices and competent to learn rendering on billing machine and familiar with reneral clerical work; to satisfactory, essenate, intelligent party under 25 steady position with religion from state caperience, salary wanted, D. W. M. P. O. box 22 City Hall Station.

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CONSULAB INVOICE CLERK.—Man or woman, wanted by manufacturing and exporting concern; must know Spanish and English; state experience and salary expected; give references, S. D. B., P. O. box 3,178, City Hall Station.

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CORFORATION has desirable opening outside etc. for ambitions, educated yours must be also for first year. Write X. X., box 27, 125 East 34th at.

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Man, first class chauffeur and mechanic; wife, good cook, German or Hungarian; must have good references to go to Codschurat, L. I. Cali Menday 10-12. APARTMENT 10B.

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GOOD WAGES. PHONE BROAD-5289. DENTAL instrument makers; experienced men; permanent places. Write, stating experience and where camplored, We need you if you are good. Address Z. T., 66 Sun-Hyald,

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Righest pay for competent men experienced
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Write only, saturing salary and experience.
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Ander or write Clinton & Bussell, 32 Assau et,
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with 2 years or more experience, age from 25 to 45, with records assteady producers (utilizant 'performers,' egolists and Mexican athletes NOT wanted).

We repeat STEADY producers who are not satisfied with their present lines, whose earnings are NOT solarge as to satisfy them, whose personal records are clear.

An established Pharmaceutical and Nen-Secret line house, with a real projection—rated high credit by Bradatreet and Dun-has a real liberal opening for you.

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Only part New York territory open. Maryland, part of Jersey, Pennsylvania, Virginia, W. Virginia, N. Carolina, Tennessee, Kentocky, Ohlo, are open. State age, nationality, height, weight, Send photo. Give references and average monthly sales past tweive months,

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young man is his early thirles who is presently employed in capacity of office manager
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give outline of previous experience in your
reply. CONFIDENTIAL, 112 Heraid, Heraid
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EXPORT MANAGER WANTED for export commission company to open and manage a small
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financial interest required; high class references,
Address offers, with full particulars as to
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EXIVORT house, long established and doing an
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and correspondent for their automobile accesseries department; thorough knowledge of motor accesseries trade essential: spiendid opportunity for the right man. Reply, etaling experience and salary expected, B. C., 250 Herald
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OF RETAIL STORES HAS OPENING
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I CAN APPLY 5% INSPIRATION AND 95% PERSPIRATION IF THE CONNECTION MEANS \$10,000 A YEAR AND MORE.

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repairs to
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Onl immediately or write
F. O. PIERCE CO.,
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MEIN as packers and porters, emperienced in
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WE STILL HAVE BOOM FOR A FEW MEN CAPABLE OF QUICKLY DEVELOPING INTO EXECUTIVE PO-

MAKE IT A POINT TO CALL AT BOOM 601, 170 BROADWAY, AT 2 O'CLOCK PROMPTLY MONDAY

HOWARD I. NORTH.

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suire business knowledge. Box 40%. City Hall Mailon.

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OPERATOR calculating machines (apy make), wholesale dry goods heurs; he specific in reply as to age, experience, machine used and salary expected; permanent position to operator of ability. E. J. C., box 13, Staton V.

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PACKER, automobile hardware: steady postition for experienced man. Apply 3d floor, Metal Stamping Co., 18th st. and East av. Long Island City.

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Downtown.

PORTER,
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PORTER and parker required by wholesale cuttery and hardwars firm; state entary expected. Address Downtown, P. O. Bex 851, City Hall States.

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Broadway.

PORTERN, white, for office building, Apply
150 Nassau M.

Order cierk, one who understands weights and
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RELIABLE porter and packer for steel and their warehouse wanted: must furnish references.

W. O., 101 Sun-Herald.

RETIRED business man, tired of doing nothing, wishing to add materially to his income without the restraint of office hours, can connect with concern of nationwide reputation. Address Post Office box 87, Station D.

SALESMEN WANTED. High grade petroleum company, with extensive haldings in Mid-Continent field, wants a few emperienced stock salesmen in New York and nearby States to supplement its present nevertising company; liberal commission and stock bouns. Call or write

PETTENGILL & COMPANY, INC.,

SALESMENT—Unusual oppor-tualty for live wire outside men to become associated with a reliable invasiment bouse that is now offering a new silver issue, a mine, not a prospect: experience and clientele essential; sell your-self in your first letter to get interview. B. F., 100 Hersad, Hecald square.

A large producing oil and refinery dividend paying company dealres a few first class stock salesmen; experience preferable but not essential if other qualifications are ample; production increasing each week from the large number of wells now drilling. 'Phone 2041-Broad, or call 107 Broad st., 2d floor.

SALERWAN.

THE DERBYALE LINEN COMPANY
REQUIRES THE SERVICES OF AN EXPRESENCED TRAVELLING SALESMAN
ON A SALARY BASIS; ONE FULLY
OCCUPENANT WITH THE MARKETING OF NATIONALLY ADVERTISED
PRODUCTS. APPLICATION CAN BE
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SALESMAN FOR A CLEAN OUT BISINESS
PROPOSITION WHERE EXPERIENCE IS
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ARY, INTELLIGENCE AND CHARACTER
REQUIRED: SALESMEN NOW MARING
VERY LARGE INCOME. THIS IS A WELL
WORK AND OFFERS TO WIDEWAKE
REAL WORKERS A SPLENDID OPPORTURY
TY TO ESTABLISH PERMANENT AND
HIGHLY PROPYTABLE CONNECTIONS. C.
G. GALBO & CO., 40 WALL ST.
SALESMAN.—High class salesman, able produce
results, to sell direct to manufacturing loecreum, confectionery and baking trade; excentional opportunity for advancement; state age,
experience, salery desired, G. G., 6, Herald,
Fulton St.

SALESMAN—One who has large following in

tional opportunity for advancement; state are experience, salary Gesired, U. G., & Herald, Fulton st.

SALESMAN—One who has large following in plece goods dye business can find big opportunity awaiting him. Call or write; correspondence treated confidentially. Famous Piecebye Works, 633 Driggs av., Brooklyn.

SALESMEN.—Wasted, salesmen to sell stock in two million dollar company; liberal cash commission and stock bonus; unique selling plan. Write immediately, Manning & Co., El Paso. Texas.

SALESMEN.

A chance to join a fast growing company which promises a big future to those who prove their ability. Apply to Witty-Bayborn Co., 413 Atlantic av., Brooklyn.

SALESMAN—To sell staple food preduct to retail and wholesale grocers; commission basis with drawing account if results warrant.

CURBY-OREILLAY CO., 105 Hudson St., N. Y. C.

SALESMEN—Opportunity city and road men handling renowned lines Onelda Community Silver, exclusively on side lines. Monday, a and 5 P. M., or Thesday, 285 5th av., room 308.

SALESMEN acquainted with men's wear buyers in Michigan. Orio and Southern States. on

HELP WANTED-MALES.

IN NEW YORK CITY THERE ,

ARE MANY MEN OF GOOD PER-SONALITY, BETWEEN 25 AND 40 YEARS OF AGE, WHO ARE NOT POSSIBLY THROUGH LACK OF OPPORTUNITY: THE WEFTER OF THIS ADVERTISEMENT, W. F. HAYES, IN 1916 WAS IN THIS CLASS, TRYING TO ACCOM-PLISH WORTHWHILE RESULTS IN THE AUTOMOBILE BUSI-NESS: THROUGH GOOD FOR-TUNE COOT GOOD JUDGMENT) I DECIDED TO GO INTO THE IM-VESTMENT FIELD, ENOWING PRACTICALLY NOTHING ABOUT THE BUSINESS AS SALESMAN, MY INCOME AVERAGED OVER \$200 WEEKLY: LATER I BE-CAMB BALES MANAGER FOR THE SAME FIRM, AND AFTER ABOUT ONE YEAR MADE A CHANGE, AND, AS GENERAL SALES MANAGER, DIRECTED A SALES STAFF FOR AN UNDER-WRITING HOUSE; NOW I AM ENGAGED IN VEBT IMPORTANT FINANCIAL WORK AND CAN UTILIZE THE SERVICES OF SEVERAL ACTIVE MEN OF GOOD PERSONALITY.

I CAN SAY IN ALL MARNEST-NESS TO MEN MARING LESS THAN \$150 COMMISSIONS WEEK-LY THAT WE HAVE A REAL PLEASURE TO DO BUSINESS. NOT ONLY BECAUSE IT IS PROPITABLE BUT BECAUSE YOU SELL UNDER A DIRECT AND PARTICIPATING PLAN.

IF A COMMISSION OF \$7,500 TO \$15,000 ANNUALLY APPEALS TO YOU AND YOU HAVE AR-RIVED AT THE POINT WHERE YOU WANT TO LEGITIMATELY EARN A LARGE INCOME, CALL BEWEEN 10-13 A. M. or 2-4 P. M. HAYES. READE & CO.,

5 COLUMBUS CIRCLE. STITTE 2014-5-6.

We want salesmen with clear record, who are suggressive and energetic and who have real latitative, to well steek in an established, substantial divident paying oil containing with large earnings, whose stock actively traded in on the New York Curb.

Only men with personality who are con-viocing talkers and who can establish ab-souts proof of their ability to soil, will be given consideration. We furnish "real leads."

HIG ADVERTISING AND CIRCULARIZ-

ING CAMPAIGN NOW ON!

C. H. BENSON, 391 Pulton at., Brooklyn, N. Y. Phone Main-6443 for appointment.

GAT JESUMAN.

ARE YOU AN EXCEPTIONAL SALESMAN?

Then this is the exceptional opportunity for which you have been looking. Due to rapidly expanding business, we have decided to said two high class negotiators to our organization; must have successful record; this is opportunity for a personnent connection with nationally known corporation of integrity and highest standing, is the leasting concern in its field in the United States; its clients are the largest besiness interests; others in same position earn over \$20,000 commissions annually; for interview state qualifications and experience fully, earnings, age, acc.; replies strictly confidential.

L. B. 117 Herald, Herald square,

SALESMEN. BALESMEN.

IP TOU ARE A \$40 A WEEK MAN WE CAN USE YOU: IP YOU ARE A \$100 A WEEK MAN, WE WANT YOU: WE ARE THE SOLE MANU-FACTUREES AND DISTRIBUTIORS OF AN OFFICE APPLIANCE NOW INDORSED BY OVER \$9,000 SATISFIED USERS: TO THE RIGHT MEN WE HAVE AS GREAT AN OFFORTUNITY AS THE NATIONAL CASH REMISTER OR THE REMISTER OF THE REMISTER OF THE NATIONAL CASH YOU A LIBERAL COMMISSION AT START. FOR FUETHER INSORMATION SEE OUR MR. DUNKELLARFTER 10, 406 4TH AV. 9TH FLOOR.

BALLESMEN.

8% DIVIDEND PAYING STOCK. Experienced men wanted to seil preferred stock, with common stock bonus. Company theroughly established, with solendid man-agement: now paying 80p. This is a solid and unusual investment. Excellent opportunity for real salesman. Call at once. Commission. BARLOW-CUBA COMPANY.

RARLOW-CUBA BUILDING.
4 EAST 43D ST., NEW YORK,

SALESMAN.
EXCELLENT OPPOBITINITY 18 AFFORDED TO AN EXPERIENCED "LIVE
WIRE" SALESMAN, 25 TO 26 YEARS OLD,
TO REPRESENT A LARGE WHOLESALE
HOUSE CATEBING TO MERCHANT TAILORS, IN REPLYING STATE FULL FARTICULARS REGARDING PREVIOUS SELIING EXPERIENCE, H. R. BOX 473 SUNHIERALD, HERALD SQUARE.

HERALD, HERALD SQUARE.

SALESMEN, successful, progressive, experienced sulesmen for New York city, age 28-40 preferred; excellent opportunity for but earnings by men not satisfied with salary, but looking for fourn; only written applications considered, stating age, experience, &c.

G. A. Sayder, New York manager, 1,172 Broadway, N. Y. C.

SALESMAN,

MANUFACTURER OF PATENTED NOVELTY RUGS, HAS OPENINGS FOR LIVE, PROGRESSIVE SPECIALTY MEN IN METHOPOLITAN, DISTRICT, JERSEY AND PENNSYL-VANIA; SATISF ACTORY OMMISSION, CALL, ALL WEEK, BELMONT CARPET, 1,133 BROADWAY.

SALESMAN

25 TO 20 YEARS OLD: ONLY THOSE WHO HAVE PERVIOUSLY SOLD TO MERCHANT TAILORS WILL BE CONSIDERED. EXCEPTIONAL OFFORTUNITY FOR A REAL LIVE SALESMAN WITH SELLING EXPERIENCE.

B. H. BOX 415 SUN-HERALD, HERALD SOUARE.

for Weatchester County and nearby Connecticut properties; good opening with old established country real estate firm; courmission basis; must know the county. Address Real Estate, Box B. E., 225 Sun-Herald, Herald square.

HELP WANTED-MALES.

HALESSIEN.

We want men with a good calve re-ord who desire to change to a more profitable field offering greater ep-pertunities, fuch men on make a desirable connection with this large New York investment banking house.

(2) Firm markets dividend paying preferred abares of prominent bool products company; output heav-ily oversoid. (3) Has large, well organized force of salesmen, who are given every assistance and emouragement.

(4) A number of clean-ent men of forceful, convincing personality are needed. Only those suitable for permanent employment and running of steady advancement considered. This is a real oppor-tunity for men who want to get niced in the world.

(5) Accepted amilicants who work faithfully is acceptance with the quickly learned asies plan are assured a substantial income on a commission basis, with opportu-nity for acquiring permanent fu-ture income.

Cait daily between 10 A. M. and 12:30 P. M., and if this is not convenient, write for special appointment.

Apply room No. 1. Seven Wall et., New York.

SALBSMAN. A REPRESENTATIVE FANCY GOODS AND NOVELTY HOUSE REQUIRES THE SERVICES OF A BALESMAN

THOROUGHLY ACQUAINTED WITH THE JEWELRY LAMP DEPARTMENTS. TO COVER

PHILADELPHIA, BALTIMORE, WASHINGTON, AND SOME LARGER CITIES IN THE MIDDLE WEST. All communications strictly confidential, Salary and commission, Box 51, 1619 St. James Bldg.

SALESMAN. An exceptional opportunity is available for

an exceptional salesman to connect with a long established million dollar firm in a special capacity; selling ability is essential, but as negotiation with big executives is involved, only a man of experience in dealing with heads of concerns is desired; we have paid over \$20,000 annually to some successful negotiators, and the present opening will enable the right mun to earn commissions in excess of this sum; the work is in conjunction with financial and industrial publicity and research, and requires couniderable travelling; this is a bona fide attempt to get in touch with a high grade salesman; we will arrange for interview with those who, to save their time and ours, state their experience, age, nationality and telephone number. Address P. P., 444 Sun-Herald, Herald

SALESMEN OF SECURITIES.

Any salesman who has a same of discrimination in the selection of the securities he sells and who is willing to be shown will be interested in the attractive issues we are now putting out. No matter what class of securities you are now selling, if you can mast our requirements as to personal qualifications, we can show you how to make money and how to build for the future. You will have the choice of several sphendid industrial issues of going concern, any reasonable choice of territory and very unitsual effice support in the way of daily leads as well as also letters and literature. Under these conditions, plus a very lineral rate of commission, we before you can materially increase post earning capacity no matter what you are now selling or how much money you are making. If you believe you can qualify for this connection and if you are willing to be "shown" on the question of income, then answer this advertisement right now before you forget it, stating briefly your sales record. Interview will then be arranged.

Adress Dept. H., F. C., box 74.

SALESMEN. 8% DIVIDEND PAYING STOCK.

Experienced men wanted to sell preferred stock, with common stock bosts. Company thoroughly established, with splendid management; now paying Seg.. This is a solid and unusual investment. Excellent opportunity for real salesman. Call at once, BARLOW-CUBA COMPANY,

BARLOW-CUBA COSITANA.

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SALESMAN.—Wanted by The Thermal Syndicate. Ltd. Chemists Building. New York, technical salesman to develop the applications of vitrooil situach more situal ware for zas and electric lighting, electrical insulation and similar fields outside of the chemical industry. In which vitrooil is now a standard engineering material. Extrectence in almilar work prefer material. Extractence in almilar work prefer increased in the control of the first isoperation. Address Was, but 101 Sup-Borald. giving all particulars which rou consider sections of or an intelligent consideration of your application.

SALESMENT Did you receive an increase in salary this year? Is it enough to buy more than the bare accessities? Are you willing to change from the 5% class for something much better? If you are 25 years of age or older and would like thear of a real opportunity, do work that is a teresting, dignified, healthful and extremely remunerative, 'phone Mr. Tylor, Main-4158, for an appointment.

BALESMAN—Good man wanted to represent our lines of candy poveities through Southern. Western and Northern territories; only high class anlessmen need apply; applications by mail only. G. & D. Candy Co., luc., 207 Bright etc. Jersey City, N. J.

SALESMEN—We have positions for three high grade hustiers who can tell the truth in a convincing manner; only those over 25, and who can furnish A1 references, need apply; these coeitions pay \$180 per week, Call suite 160. I Madison av., N. Y., from 10-4, or 6-9.

SALESMEN.—Three high class specialty salesment on a commercial proposition, with a good salary and commission; lighting fixture experiences preferred but not exactful. Lectroller, 1,167 Broadway, Brocklyn. See Mr. Weinberget.

SALESMEN.—WE WANT IMMEDIATELY 2 SALESMEN.—WE WANT IMMEDIATELY 2 SALESMEN, according unusual per, perserverance and sales ability will find positions open paying attractive salaries and commission. Apply Madisian transitive salaries and commission. Apply Madisian Control of the control of the control of the commission of the control o

Designed Boy.

Unusual experimity in office of large mann-facturing concern; \$12 start; rapid advance-time and produces are supersed. By the concerns are supersed and produces were produced were good future prospects are assured; only bright, ambitious, well educated young man med apply; state salary expected and references; no discrimination against greed or automatity. W. S., box 430 Heard. Self-grown. Chicago.

OFFICE boy: opportunity for young man who wishes training in methods of this old established company, vacancy occurring because of grown sorres; pocket samples. Boylards and domestic rugs on the side of produces of apply alsewith floor, Vacuum Gill. Co., 61 Breadway.

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OFFICE boy: approximate the following selection of the produces with interference in the city; and the call of start of the continuous of the co Eatie, Box B. E., 255 Sun-Herald, Herald square.

SALESMEN—Call on Mr. Boemerwald, sixth floor, 128 Water at. The opportunity to make fundreds weekly with little effort an easy matter; men who have time in the eventual control of the control of t